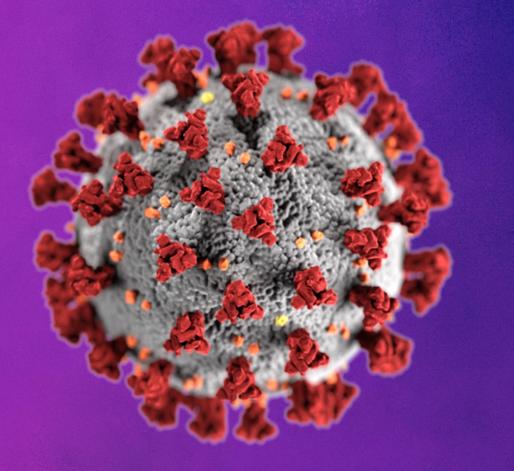
COVID-19

report 23: NOT OUT OF THE WOODS

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With all states reopening to some degree, people are starting to emerge from months of being on lockdown. For some, this is a signal that things are getting better and helping to brighten outlooks. For others, it's a scary time not knowing if this will give rise to a spike in more cases. No matter which camp they fall in, Americans are expecting a second wave of COVID-19, and not all are convinced that we'll be able to handle it. The CDC recently released new guidelines stating that the virus spreads easily between people, but not easily in other ways, including touching surfaces or objects. While this news provides some degree of relief as Americans determine how to safely venture out, most prefer the security of maintaining their COVID precautionary habits.

As the economy reopens and restaurants prepare for more business, what will diners expect in light of the new CDC guidelines?

Here are highlights from Datassential's latest wave of Coronavirus research, fielded May 20, 27, and 28, and June 1 with 4,000 US consumers.

RECENT KEY EVENTS

May 27

Infectious disease doctor says he's in "deep mourning" as US reaches a deadly milestone Wyoming announces it will allow large gatherings starting July 1

May 28

Amazon says it will keep most of the jobs it added during the Coronavirus pandemic American Airlines to cut nearly a third of management and administrative jobs

May 29

Trump announces the US will withdraw support from the World Health Organization Washington announces it will end stay-at-home order on May 31 Trump again claims coronavirus is "going away"

May 30

NYC mayor says large gatherings are "inherently dangerous in the context of this pandemic" CDC resumes regular COVID-19 briefings US Coronavirus death toll tops 102,000

May 31

More than 104,000 people have died from coronavirus in the US Number of Coronavirus deaths in New York state continues to drop, governor says

June 1

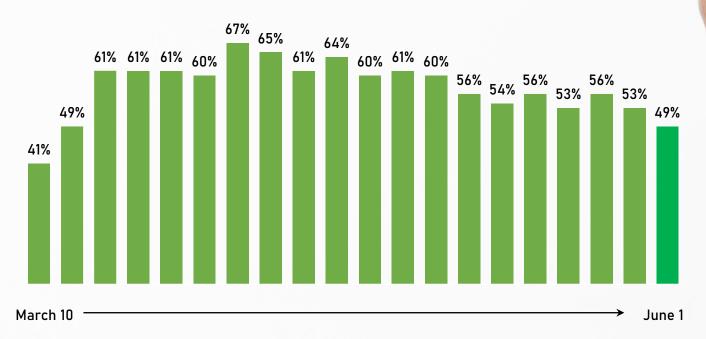
Las Vegas reopens this week Protests are raising fears of a spike in Coronavirus cases

June 2

Americans worry COVID-19 outbreak will worsen as things reopen, according to CBS News poll Summer heat unlikely to stop the spread of Coronavirus, NIH says US surgeon general: "Every reason to expect" new COVID-19 clusters following protests

Concern continues to decrease to levels seen early in the pandemic.

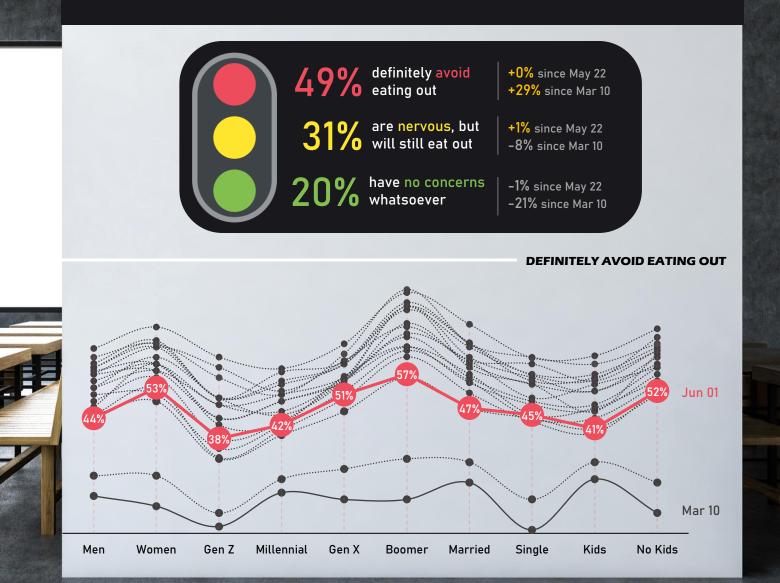
April					Мау				June					
	1	3	7	10	15	17	23	27	1	7	14	19	22	1
Very concerned	67%	65%	61%	64%	60%	61%	60%	56%	54%	56%	53%	56%	53%	49%
Somewhat concerned	28%	28%	34%	31%	35%	33%	34%	37%	37%	34%	38%	37%	37%	40%
Not concerned	5%	7%	6%	5%	5%	6%	6%	7%	9%	10%	9%	7%	11%	11%





Avoidance of dining out remains steady.

Avoidant behavior is also consistent across demographic groups, compared with the prior week.



The health crisis remains top priority.

which are you more concerned about?

41% ECONOMIC CRISIS +1% since May 22 +4% since April 7

59% PUBLIC-HEALTH CRISIS -1% since May 22 -4% since April 7 As the US starts to reopen, there have been slight increases in those going back to work outside of the home.

which of the following best describes your current situation?

21% STILL GOING TO SCHOOL/WORK AS NORMAL 15% LAID OFF / FURLOUGHED

30% working or attending school remotely 34% NOT WORKING OVERALL



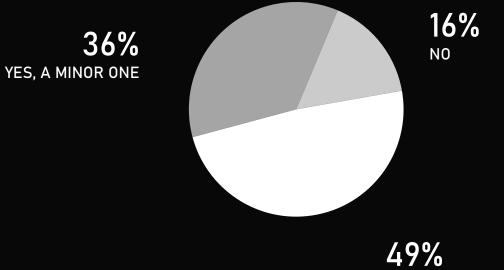
Satisfaction of basic needs will be vital to move forward.

In the beginning of the pandemic, food shortages, hoarding, and job loss threatened our physiological need for food and shelter. As these issues stabilized, we were able to adjust to life in quarantine, albeit slowly. Now, as businesses reopen and we can step back out, our need for *safety* has become front and center. Signs of hope like vaccine progress or the recent CDC guidelines offer some comfort, but few people are "all in," with an imminent second wave looming in the back of our minds. People will cling to behaviors they have picked up during the pandemic as their best line of self-defense.

As restaurants reopen and consumers look to visit their favorite eateries again, operators should consider maintaining high levels of precautionary tactics to keep diners feeling safe.

Most people are preparing for another Coronavirus outbreak.

do you think there will be a "second wave" of COVID-19 infections here in the U.S.?



LIC OF CHINA

YES, A MAJOR ONE



People doubt our collective ability to handle COVID.

Some of the biggest sources of pessimism regard the nation's response to the pandemic in the first place or to a potential second wave. That could be why there's less optimism for the economy in general, compared with feelings about our personal prospects for maintaining good physical and mental health.

> as the country begins to reopen for "normal" business, how would you say you're feeling compared to when the COVID-19 pandemic first began?

Nian In	In general (about life overall)	48%	30%	22%		
	About staying healthy	45%	38%	16%		
	About keeping yourself / your family safe from coronavirus	45%	36%	19%		
	About our ability to handle a "second wave" of coronavirus if it comes	42%	31%	28%		
	About your mental wellbeing	42%	42%	16%	MORE OPTIMISTIC	
7	About being able to enjoy the summer	40%	31%	29%		
	About the economy in general	38%	28%	34%	MUCH/SLIGHTLY LESS OPTIMISTIC	
	About our country's response to the COVID-19 pandemic	38%	30%	33%		
	About your personal finances	37%	44%	19%		
	About being able to travel / go on vacation	36%	31%	33%		

Yet more than half don't want it to derail reopening the US.

Gen Z stands out as the group more opposed to a second lockdown, in favor of a plan to open up more cautiously.

if there is a "second wave" of COVID-19 infections here in the US, do you think we should...

43%

CONTINUE OPENING BACK UP, BUT SLOWER

WE'RE

OPEN

17% CONTINUE OPENING BUSINESSES BACK UP AS PLANNED

40% IMPLEMENT LOCK DOWN AGAIN

Keeping it covered.

Consumers continue to find wearing face masks and carrying hand sanitizer to be a worthwhile effort, including many who have not personally dealt with Coronavirus or its effects. Millennials were most likely to have been affected firsthand by the pandemic.

I wear a face mask in some situations	71%
I have a bottle of hand sanitizer that I keep with me when I go out	66%
I wear a face mask anytime I go out in public	63%
I personally know someone who has been diagnosed with coronavirus	31%
I wear gloves anytime I go out in public	30%
I think wearing face masks / gloves is a waste of time and effort	25%
I personally know of someone who has died as a result of coronavirus	21%
I believe I have already had coronavirus	17%

% of consumers who.



Consumers still perceive crowded, enclosed spaces to be too risky.



how risky do you consider each of the following as it relates to Coronavirus?

Activities	Not Risky	Too Risky
Going to a nightclub / lounge	14%	56%
Taking local public transportation (bus, train, etc.)	14%	48%
Flying on a commercial airplane	15%	46%
Going to the gym / fitness studio	19%	44%
Having drinks at a neighborhood pub / sports bar	19%	44%
Sitting in a classroom / going to school	18%	38%
Taking a taxi / rideshare (like Uber, Lyft, etc.)	17%	37%
Going to a public playground	25%	29%
Going to the hair salon / barbershop	23%	28%
Dining on the patio / outdoor seating at a restaurant	31%	20%

Foodservice choices

Buffet-style restaurant (self-service hot foods)	13%	56%
Salad bar-style restaurant (self-service cold foods)	14%	51%
Salad / soup bar at the grocery store (self-service)	17%	48%
Cafeteria-style serving line (not self-service)	18%	42%
Dine-in / eating in at full-service restaurants	21%	37%
Dine-in / eating in at limited-service restaurants	24%	36%
Hot / prepared foods from convenience stores	21%	35%
Restaurants where workers assemble your food	27%	27%
Carryout / takeout food from restaurants	36%	17%
Delivery from restaurants	34%	16%

<u>/</u>	More likely among Boomers (68%)
Ľ	More likely among women (56%)
$\langle -$	More likely among Boomers (53%)
Ċ	More likely among Boomers (51%)
$\langle -$	More likely among Boomers (52%)

More likely among Millennials (29%)

More likely among	Boomers (71%)
More likely among	Boomers (67%)
More likely among	Boomers (65%)
More likely among	Boomers (51%)

More likely among Boomers (45%)

More likely among Boomers (31%)
More likely among Boomers (32%)

About half of consumers have options for on-premise dining.

One in three consumers are left with only delivery and takeout for the moment, especially in the Northeast and the West.

32% NOT YET OPEN FOR DINE-IN

22% OUTDOOR SEATING ONLY More likely in the South (28%) 13% NOT SURE

33% FULLY OPEN FOR DINE-IN More likely in the South (42%)

are restaurants open for dine-in in your area?

Americans have little patience for noncompliance.

No significant difference arises among demographic groups regarding tolerance for those who refuse to keep social distance.

what should a restaurant do if patrons refuse to practice social distancing while inside?

43% ASK THEM TO LEAVE IF THEY REFUSE TO COMPLY SEVERAL TIMES **17%** ASK THEM TO COMPLY, BUT NOT TO LEAVE

> **40%** ASK THEM TO LEAVE IMMEDIATELY

Most are aware of CDC guidance on surfaces but view it with a degree of skepticism.

were you aware of new CDC guidance that says COVID-19 "does not spread easily from touching surfaces or objects?"

> 66% AWARE OF NEW CDC GUIDELINES

35% NOT AWARE OF NEW CDC GUIDELINES

do you find this guidance to be believable?

49% YES, SOMEWHAT BELIEVEABLE 22% NO, NOT BELIEVABLE

29% YES, VERY BELIEVABLE More likely among men (34%)

New CDC guidelines on touching surfaces provide some peace of mind.

how does knowing CDC guidelines say that COVID does not spread easily from touching surfaces make you feel?

> **29%** DON'T FEEL AT ALL SAFER

51% FEEL SOMEWHAT SAFER

20% FEEL MUCH SAFER More likely among Gen Z (32%)

But it won't stop people from taking precautions.

While the new guidelines bring a sense of relief, "less risky" does not equate to "no risk," so people will continue to practice safe hand sanitation almost universally. There is also a strong fear that this news may serve as a gateway to more irresponsible behavior. Millennials may be most impacted by the news. While the majority are skeptical of the CDC, just as many will redefine what they now consider safe behavior. For slightly less than half of people, the new guidelines are "permission" to relax safety precautions and feel more comfortable about dining in.

regarding the CDC's guidance that COVID-19 "does not spread easily" from touching surfaces or objects, please rate the following statements

More likely ar and Boomers	$\langle \neg$	84%	I'm still going to be very careful to wash hands / wipe surfaces after touching them
More likely ar Boomers (789	$\langle \neg$	72%	'm still nervous because "does not spread easily" is not the same as "does not spread"
More likely ar women (76%)	$\langle \neg$	70%	I'm worried this guidance will make people behave irresponsibly / in unsafe ways
More likely ar Millennials (6	$\langle \neg$	53%	I'm skeptical of Coronavirus-related guidance that comes from the CDC
More likely ar Millennials 60	$\langle \neg$	47%	Knowing this will greatly impact how I behave / what I think is "safe" to do
		46%	This makes me feel relieved
		45%	I will feel safer dining shopping for groceries now
More likely ar and Millennia	$\langle \neg$	35%	I can relax more / be less careful about COVID-related safety precautions
More likely ar Millennials (4	$\langle \neg$	33%	I will feel safer dining inside of restaurants now



Food packaging poses some risk, but not enough to steer clear.

While food packaging is considered to have at least some risk by most, one in three don't perceive it a danger at all. Interestingly, Gen Z, who have expressed the lowest levels of fear throughout the pandemic, are more likely versus older generations to see all types of food packaging as "too risky."

How risky do you consider each of the following types of food packaging as it relates to Coronavirus?

	Not Risky	Too Risky
Plastic straws	34%	20%
Saran wrap (plastic covering)	32%	17%
Styrofoam or other foam packaging	33%	17%
Plastic utensils	34%	17%
Foil wrapping (foil burrito / sandwich wrappers, etc.)	33%	16%
Cardboard food containers	33%	16%
Plastic bags	33%	15%
Paper bags / paper napkins	35%	15%
Plastic food containers (clamshell/"tupperware"-style)	36%	15%
Plastic-wrapped / sealed plastic utensils	44%	14%



Diners don't expect more than the basics to feel safe.

Consistent with earlier Datassential learnings, when it comes to feeling safe with takeout food, consumers just want to know the staff is healthy and wearing protective gear. Tactics like special packaging or including disinfecting wipes aren't necessary but could be a bonus to help differentiate restaurants.

if you were to order delivery or takeout, what would you want to know the restaurant was doing in order to handle your food safely?

Sending ANY sick staff members home	58%	More l Boome	likely among ers (81%)		
Requiring cooking staff to wear protective gloves, masks, and hairnets	57%		likely among ers (80%)		
Requiring delivery / food packers to wear protective gloves, masks, and hairnets	52%	More l Boome	likely among ers (72%)	Z	
Not handing food directly to me	41%	More L and Bo	likely among wor oomers (49%)	nen (46%	6)
Tamper-proof seals on food packages	40%		likely among ers (49%)		
Packing my food in wipeable / cleanable containers	36%				
Running kitchens with fewer staff	35%		likely among Iers (42%)		
Telling me about its sanitation / food safety procedures via email / signage	33%				
Including disinfectant wipes with each order	29%				
Individually-wrapping each part of my order, rather than placing everything in one bag	26%				

Most will maintain precautionary behaviors with takeout.

Diners who took extra precautions with takeout will continue to do so when it comes to disinfection and using their own plates and utensils. Reheating food and avoiding produce is less of an issue, with close to half never having felt the need to take these steps. Gen Z and Millennials are most likely to stop risk-mitigating measures across the board.

how do you feel about each of the following precautions for takeout / delivery food from restaurants?

	Will KEEP doing	Will STOP doing	NEVER DID
Wash hands after handling food containers/before eating	73%	9%	19%
Use my own silverware, not the disposables provided	65%	8%	27%
Disinfect eating surfaces before eating	62%	8%	30%
Transfer everything into my own plates / cups first	55%	9%	36%
Disinfect delivery containers / bags before opening	54%	9%	37%
Reheat food to make sure it's completely cooked through	47%	9%	45%
Avoid eating raw produce	37%	12%	51%

Condiments are best upon request.

Boomers, more than others, prefer condiments kept behind the counter, where they are less likely to be handled.

which would you most prefer for food condiments at restaurants?

43% INDIVIDUAL PACKETS SELF-SERVICE More likely among Gen Z (54%)

57% INDIVIDUAL PACKETS UPON REQUEST More likely among Boomers (68%)

which would you most prefer for beverage condiments at restaurants?

42% INDIVIDUAL PACKETS/TUBS SELF-SERVICE

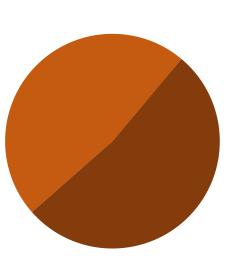
58% INDIVIDUAL PACKETS UPON REQUEST More likely among Boomers (67%)

The verdict is split on fountain drinks.

Boomers are slightly more likely to prefer staff-served drinks where access to fountains are limited.

which would you prefer for fountain beverages at restaurants?

48% FOUNTAIN DRINKS VIA STAFF More likely among Boomers (55%)



52% FOUNTAIN DRINKS SELF-SERVICE More likely among Gen Z (65%)



Customers prefer to "doctor" their own coffee.

which would you most prefer for coffee service at restaurants?

23% CREAM/SUGAR ADDED BY STAFF More likely among Millennials (30%) **36%** DON'T TAKE CREAM/SUGAR, OR DON'T DRINK COFFEE AT ALL More likely among **Boomers** (48%)

42% ADD CREAM/SUGAR YOURSELF

Garnishes are mostly optional.

how would you most prefer for restaurants to handle beverage garnishes?

46% GARNISHES UPON REQUEST ONLY More likely among Boomers (57%) 25% GARNISHES SERVED

ON THE SIDE

29% SKIP FRUIT GARNISHES





Visit Datassential's Coronavirus Resource Library at datassential.com/Coronavirus, your one-stop shop for all COVID-19 research reports, video interviews, restaurant closure maps, and Traffic Briefings, all updated daily as new data come out of the field.

Help us help you.

As the Coronavirus situation continues to evolve rapidly, just tell us what you want to know. If it's something that benefits the food industry, we'll do our best to incorporate it into an upcoming report and provide the results to everyone for free.

And if you have a need that's specific to your company or brand, we would love to design a custom research solution for you.



312-655-0622

2020 EDITION Frozen desserts uddenly cool again. What happened casual dining? The quiet resurgence (Firefly 50L Per Principal Pr DATASSENTIAL

America's chain restaurant landscape, reframed in the age of COVID-19.

Datassential's recently-released Firefly 500+ Report dives deep into the metrics of chain restaurant success: annual sales, unit counts, and AUVs; year-over-year growth numbers; and consumer insights from SCORES and BrandFingerprints. This year, the report also includes custom research about COVID-19's impact on the chain restaurant landscape, compiled from March to early May.